



2022 Broker Agent Re-Certification Product Presentation

Central Florida Market

Confidentiality Reminder

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Please refer to the 2022 EOC for plan specific details and benefits.



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Agenda

- Simply Today
- Broker Re-Certification Process
- Changes to Medicare Marketing Guidelines
- Important Dates & Election Periods
- 2021 CFL Benefits Review
- Enrollment Kits and Application Submission
- 2021 Compensation
- Member and Agent Support



Simply Today

4 Star Rated Medicare Advantage Plan (2021)

Diversified products (Medicare, Medicaid specialty products) that strategically complement one another

More than **600,000** enrollees across all product lines giving us tremendous scale and leverage

Over **65,000** Medicare Advantage Members since the Medicare product line started in 2012

A subsidiary of Anthem Inc., a Fortune 500 company.

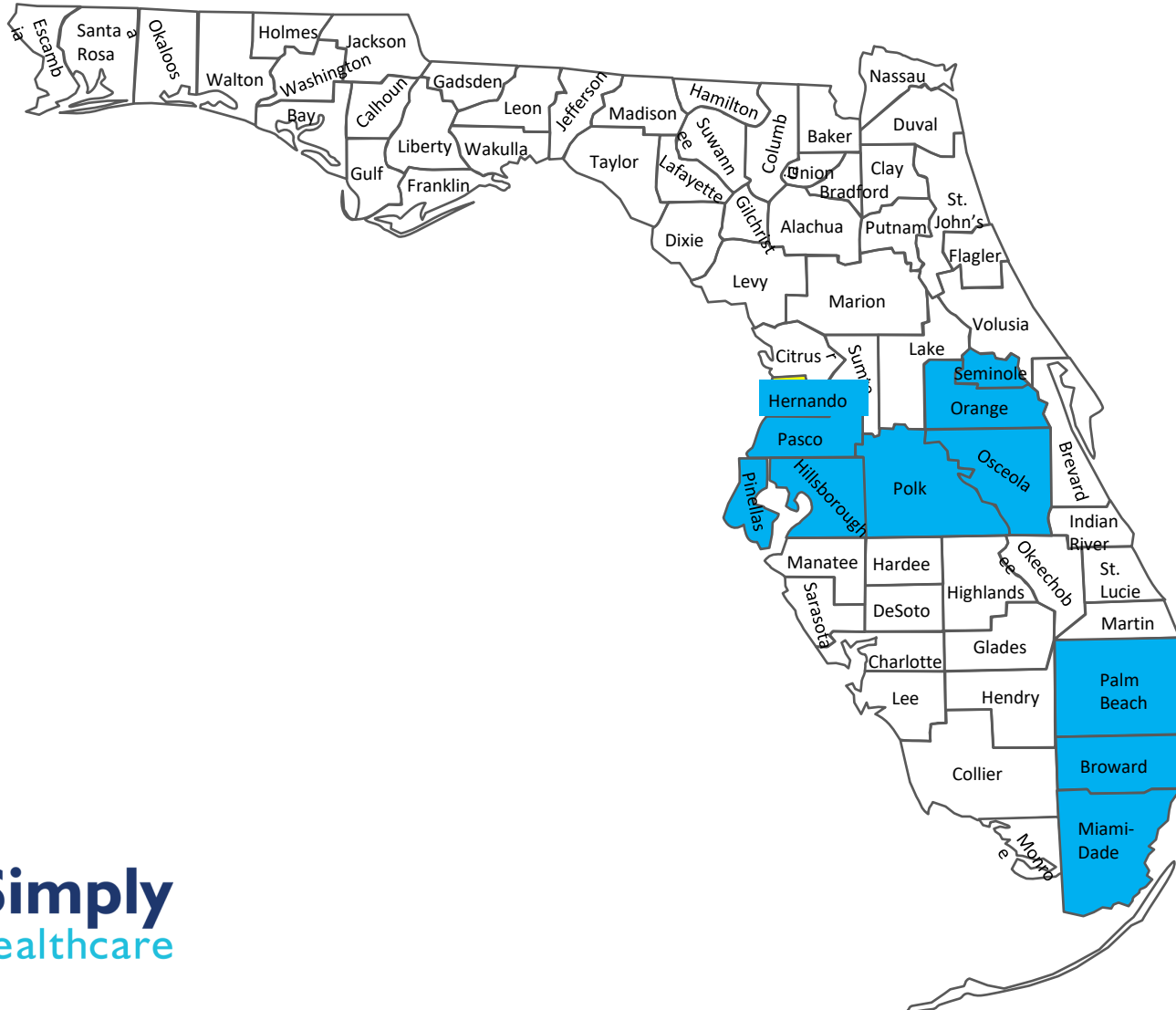


- Medicare
- Medicaid
- Long Term Care
- Florida Healthy Kids



- Specialty Plan for HIV/AIDS Medicaid members

Medicare Products- Regions for Florida





2022 Broker Recertification

In order for agents to be Ready to Sell (RTS) with Simply for 2022 products, agents must:

- **Complete the 2022 Anthem certification modules**
- **Complete the 2022 AHIP training**
- **Review Re-Certification Product Presentation**

All must be completed by October 1st, 2021

Certification

STEP 1

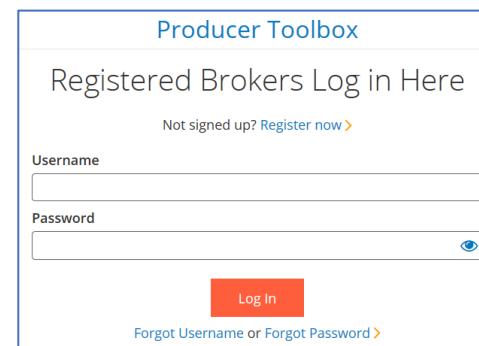
- Log into Anthem's Medicare Certification Training Center through the Producer Toolbox:

<https://brokerportal.anthem.com/ehb/web/bkr/acc/login.htm>

- Select the Menu Icon
- Select Other Top Resources
- Select Medicare Certification

STEP 2

Successfully complete all modules and assessments required for the plans you intend to sell.



Producer Toolbox

Registered Brokers Log in Here

Not signed up? [Register now >](#)

Username

Password

Log In

[Forgot Username or Forgot Password >](#)

In order to receive commissions on your Medicare Advantage Plan and Prescription Drug Plan sales or renewals for 2022, you must keep a current licensure and appointment, and finish the 2022 certification.



For questions on certification please contact 855-277-6067 or email

medicaresalestraining@anthem.com.

Important Dates & Election Periods

Medicare Important Dates



October 1 – October 14, 2021

- Marketing Begins for 2022 Medicare Advantage Plans
- Beneficiaries may compare with other available options

October 15 - December 7, 2021

- AEP - Annual Election Period. Members can change their Medicare health or prescription drug coverage for an effective date of January 1st, 2022.

January 1, 2022

- New coverage begins if beneficiary switched or joined a plan.
- New Costs and benefit changes also begin if beneficiary kept their existing Medicare health or prescription drug coverage.

January 1- December 31, 2022

- Persons turning 65 can enroll in a 2022 Medicare Advantage and Part D plan.
- Dual and LIS Eligibles can enroll or change their enrollment in a 2022 Medicare Advantage and Part D plan once per Quarter, for the first nine months of the year.
- Other Special Elections may apply

January 1- March 31, 2022

- The Open Enrollment Period (OEP) allows individuals enrolled in an MA plan, including newly MA-eligible individuals, to make a one-time election to go to another MA plan or Original Medicare. Individuals using the OEP to make a change may make a coordinating change to add or drop Part D coverage.

Pre AEP Oct. 1 – Oct. 14



Agents cannot collect or hold 2022 applications.

Agents can make 2022 enrollment presentations.

Agents can distribute applications and assist in enrolling **BUT DO NOT** guide the enrollee to sign or date the application.

Enrollee should sign and date the application between October 15 and December 7. Application may be mailed by enrollee or picked up agent during this period.

All 2022 applications received during the pre-AEP will have to be redone and the agent will be subject to an internal investigation. Only 2022 applications accepted during this time will be for ICEP or IEP election types.

Investigation may lead to possible termination of employment or contract.

Medicaid/LIS Enrollment Quarters

- There are 3 enrollment quarters (January, February, March / April, May, June / July, August, September)
- Beneficiaries can make – **one** election per quarter
- Election will be effective the 1st of the following month
- AEP runs October 15 through December 7th.
- During the final quarter of the year (AEP)—only beneficiaries who experience changes in eligibility can make an election.
- Example: Beneficiaries who gain or lose Medicaid/LIS eligibility - enrollment will be effective the 1st of the following month.



Examples of Special Elections

Medicare beneficiaries that have special qualifying circumstances can make a change.

- Moved out of service area
- Receiving extra help (low-income subsidy/LIS)
- Leaving employer union coverage
- Loss of creditable coverage
- If you are Medicaid eligible
- If you have a qualifying chronic condition
- If you are institutionalized or institutionalized equivalent

Depending on the nature of the particular special election an individual may:

- Discontinue an enrollment in an MA plan and enroll in Original Medicare
- Switch from Original Medicare to an MA plan
- Switch from one MA plan to another MA plan





2022 Benefits

Product Portfolio



Medicare Advantage

(MA/MAPD)



Chronic Conditions

MAPD

(CSNP)

Diabetes



Dual Eligible

MAPD

(DSNP)

Central Florida Products - Plan Year 2022

Orlando - Orange, Osceola, Seminole	Tampa - Hillsborough, Pinellas, Pasco, Hernando	Polk
 simplymore (HMO)	 simplymore (HMO)	 simplymore (HMO)
 simplylevel (HMO SNP)	 simplylevel (HMO SNP)	 simplylevel (HMO SNP)
 simplycomplete (HMO SNP)	 simplycomplete (HMO SNP)	 simplycomplete (HMO SNP)
 simplyextra (HMO)	 simplyextra (HMO)	 simplyextra (HMO)



**After October 1st 2021, you will be able to access the
2022 Sales Presentation on Custom Point.**

Custom Point Link:

<https://custompoint.rrd.com/xs2/prelogin?CMPID=1064&&qwerty=18072109>



Orange, Osceola & Seminole Benefits

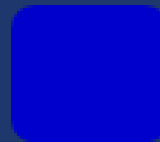




All Changes in PY 2022 benefits in
comparison with PY 2021
are reflected in **Green**
New Benefits reflected in **Blue**



Improved



New

2022 Plan Highlights: Orange, Osceola, Seminole

	Simply More (HMO) H5471 074	Simply Level (HMO SNP) H5471 073	Simply Complete (HMO SNP) H5471 072
Service Area	Orange, Osceola, Seminole	Orange, Osceola, Seminole	Orange, Osceola, Seminole
Monthly Premium	\$0	\$0	\$0
Max Out-of-Pocket	\$3,450	\$3,450	\$500
Primary Care Physician	\$0 copay	\$0 copay	\$0 copay
Specialist	\$5 copay	\$10 copay	\$0 copay
Inpatient Hospital	\$75 copay (Days 1-8)	\$75 copay (Days 1-8)	\$0 copay
Part D ICL / Part D TrOOP	\$4,430 / \$7,050	\$4,430 / \$7,050	\$4,430 / \$7,050
Rx Copays (standard cost shares) T1 / T2 / T3 / T4 / T5	\$0 / \$0 / \$25 / \$75 / 33%	\$0 / \$0 / \$25 / \$75 / 33%	\$0 / \$0 / \$0 / \$0 / \$0
Erectile Dysfunction Drugs	Covered	Covered	Covered



2022 Plan Highlights: Orange, Osceola, Seminole

	Simply More (HMO) H5471 074	Simply Level (HMO SNP) H5471 073	Simply Complete (HMO SNP) H5471 072
Service Area	Orange, Osceola, Seminole	Orange, Osceola, Seminole	Orange, Osceola, Seminole
Skilled Nursing Facility	\$0 copay days 1-20 \$40 copay days 21-100	\$0 copay days 1-20 \$40 copay days 21-100	\$0 copay
Outpatient Surgery Hospital	\$100 copay	\$100 copay	\$0 copay
Ambulatory Surgical Center	\$0 copay	\$0 copay	\$0 copay
Emergency Room	\$75 copay Waived if Admitted	\$75 copay Waived if Admitted	\$0 copay
Ambulance	\$150 copay Waived if Admitted	\$150 copay Waived if Admitted	\$0 copay
Urgent Care	\$0 copay	\$0 copay	\$0 copay
Diagnostic Outpatient Radiologic Procedures	Freestanding: \$0 copay OP Hospital: \$100 copay	Freestanding: \$0 copay OP Hospital: \$100 copay	\$0 copay
Diagnostic Outpatient Procedures/Tests	Freestanding: \$0 copay OP Hospital: \$100 copay	Freestanding: \$0 copay OP Hospital: \$100 copay	\$0 copay
X-rays	Freestanding: \$0 copay OP Hospital: \$100 copay	Freestanding: \$0 copay OP Hospital: \$100 copay	\$0 copay
Outpatient Lab	\$0 copay	\$0 copay	\$0 copay
\$50 Monthly Cash Card	N/A	N/A	Covered
Simply Flex Card(Hearing/Vision/Dental)	\$1000	\$1000	N/A



2022 Plan Highlights: Orange, Osceola, Seminole

	Simply More (HMO) H5471 074	Simply Level (HMO SNP) H5471 073	Simply Complete (HMO SNP) H5471 072
Service Area	Orange, Osceola, Seminole	Orange, Osceola, Seminole	Orange, Osceola, Seminole
Emergency / Urgent Care	\$75 copay	\$75 copay	\$0 copay
Worldwide Coverage	\$100,000 coverage per year	\$100,000 coverage per year	\$100,000 coverage per year
Routine Eye Exams	\$0 copay	\$0 copay	\$0 copay
Routine Eye Wear	\$300 Hardware Allowance	\$250 Hardware Allowance	\$325 Hardware Allowance
Routine Hearing Exams	\$0 copay	\$0 copay	\$0 copay
Hearing Aids	\$1,500 / Per Year	\$1,500 / Per Year	\$1,500 / Per Year
OTC Benefit	\$60 Monthly	\$75 Monthly	\$100 Monthly
Acupuncture/Podiatry/Chiropractic	\$0 copay for 12 visits per year	\$0 copay for 12 visits per year	\$0 copay for 12 visits per year
Transportation Benefit	24 One-Way	24 One-Way	Unlimited
Fitness	Covered (SilverSneakers®)	Covered (SilverSneakers®)	Covered (SilverSneakers®)
In-Home Support (PAPA)	30 hours annually	30 hours annually	30 hours annually
PERS (Emergency Response)	Covered	Covered	Covered



2022 Plan Highlights: Orange, Osceola, Seminole

	Simply More (HMO) H5471 074	Simply Level (HMO SNP) H5471 073	Simply Complete (HMO SNP) H5471 072
Service Area	Orange, Osceola, Seminole	Orange, Osceola, Seminole	Orange, Osceola, Seminole
Preventive Dental Copay	\$0 copay	\$0 copay	\$0 copay
Dental Plan Option	Option 2C	Option 2C	Option 1B
Preventive Dental (Routine) Exams/Cleanings/ Bitewing Films/Panoramic Film	2 / 2 / 2 / 1 (per year)	2 / 2 / 2 / 1 (per year)	2 / 2 / 2 / 1 (per year)
Amalgam or Resin Fillings	2 (per year)	2 (per year)	2 (per year)
Simple or Surgical Extractions	Up to 6 (per year) Includes Analgesia	Up to 6 (per year) Includes Analgesia	Unlimited Includes Analgesia
Dentures	1 Complete or Partial (every five years)	1 Complete or Partial (every five years)	1 Complete or Partial (every five years)
	1 Adjustment/Reline (per year)	1 Adjustment/Reline (per year)	1 Adjustment/Reline (per year)



2022 Plan Highlights: Orange, Osceola, Seminole

	Simply More (HMO) H5471 074	Simply Level (HMO SNP) H5471 073	Simply Complete (HMO SNP) H5471 072
Service Area	Orange, Osceola, Seminole	Orange, Osceola, Seminole	Orange, Osceola, Seminole
Expanded Benefits Type	Comprehensive Advanced	Comprehensive Advanced	Comprehensive Full Plus
Root Canals	1 per year	1 per year	1 per year
Crowns	2 per year	2 per year	2 per year
Scaling/ Root Planning per each Quadrant (Deep Cleaning)	1 per quadrant every 3 years	1 per quadrant every 3 years	1 per quadrant every 3 years
Implants	2 per year	2 per year	2 per year



2022 Plan Highlights: Orange, Osceola, Seminole

Simply Extra(HMO) H5471 107	
Service Area	Orange, Osceola, Seminole
Monthly Premium	\$0
Part B Premium Rebate	\$100
Max Out-of-Pocket	\$3,450
Primary Care Physician	\$0 copay
Specialist	\$20 copay
Inpatient Hospital	\$200 (Days 1-5) copay
Part D ICL / Part D TrOOP	\$4,430 / \$7,050
Rx Copays (standard cost shares) T1 / T2 / T3 / T4 / T5	\$0 / \$10 / \$47 / \$100 / 31% Mail Order Tier 1&2 \$0 Copay
Erectile Dysfunction Drugs	Covered



2022 Plan Highlights: Orange, Osceola, Seminole

Simply Extra (HMO) H5471 107	
Service Area	Orange, Osceola, Seminole
Skilled Nursing Facility	\$0 copay (1-20) \$60 copay (21-100)
Outpatient Surgery Hospital	\$200 copay
Ambulatory Surgical Center	\$75 copay
Emergency Room	\$120 Waived if Admitted
Ambulance	\$150 copay Waived if admitted
Urgent Care	\$25 copay
Diagnostic Outpatient Radiologic Procedures	Freestanding: \$25 copay OP Hospital: \$200 copay
Diagnostic Outpatient Procedures/Tests	Freestanding: \$25 copay OP Hospital: \$200 copay
X-rays	Freestanding: \$0 copay OP Hospital: \$200 copay
Outpatient Lab	\$0 copay
Acupuncture/Podiatry/Chiropractic	\$0 copay for 12 visits per year
LiveHealth Online	Covered



2022 Plan Highlights: Orange, Osceola, Seminole

Simply Extra (HMO) H5471 107	
Service Area	Orange, Osceola, Seminole
Emergency / Urgent Care Worldwide Coverage	\$120 copay \$100,000 coverage per year
Routine Eye Exams	\$0 copay
Routine Eye Wear	\$225 Hardware Allowance
Routine Hearing Exams	\$25 copay
Hearing Aids	\$500 / Per Year
Transportation Benefit	12- one way
OTC Benefit	\$40 Monthly
Fitness	Covered (SilverSneakers®)
Nurse Help Line	Covered
Simply Aide	N/A



2022 Plan Highlights: Orange, Osceola, Seminole

Simply Extra (HMO) H5471 107	
Service Area	Orange, Osceola, Seminole
Preventive Dental Copay	\$0 copay
Dental Plan Option	Option 3
Comprehensive Dental Allowance	\$1000
Preventive Dental (Routine) Exams/Cleanings/ Panoramic Film	2 / 2 / 2 / 1 (per year)
Amalgam or Resin Fillings	N/A
Simple or Surgical Extractions	N/A
Dentures	N/A



Polk County Benefits



2022 Plan Highlights: Polk

	Simply More (HMO) H5471 071	Simply Level (HMO SNP) H5471 070	Simply Complete (HMO SNP) H5471 066
Service Area	Polk	Polk	Polk
Monthly Premium	\$0	\$0 \$23 Rebate	\$0
Max Out-of-Pocket	\$3,450	\$3,450	\$500
Primary Care Physician	\$0 copay	\$0 copay	\$0 copay
Specialist	\$5 copay	\$5 copay	\$0 copay
Inpatient Hospital	\$40 copay (Days 1-5)	\$0 copay (Days 1-5)	\$0 copay
Part D ICL / Part D TrOOP	\$4,430 / \$7,050	\$4,430 / \$7,050	\$4,430 / \$7,050
Rx Copays (Standard Cost Shares) T1 / T2 / T3 / T4 / T5	\$0 / \$0 / \$10 / \$55 / 33%	\$0 / \$0 / \$0 / \$40 / 33%	\$0 / \$0 / \$0 / \$0 / \$0
Erectile Dysfunction drugs	Covered	Covered	Covered
Rx Deductible	\$0	\$0	\$0



2022 Plan Highlights: Polk

	Simply More (HMO) H5471 071	Simply Level (HMO SNP) H5471 070	Simply Complete (HMO SNP) H5471 066
Service Area	Polk	Polk	Polk
Skilled Nursing Facility	\$0 copay day 1-20 \$40 copay days 21-100	\$0 copay day 1-20 \$40 copay days 21-100	\$0 copay
Outpatient Surgery Hospital	\$100 copay	\$100 copay	\$0 copay
Ambulatory Surgical Center	\$0 copay	\$0 copay	\$0 copay
Emergency Room	\$40 copay Waived if Admitted	\$25 copay Waived if Admitted	\$0 copay
Ambulance	\$100 copay Waived if Admitted	\$100 copay Waived if Admitted	\$0 copay
Urgent Care	\$0 copay	\$0 copay	\$0 copay
Diagnostic Outpatient Radiologic Procedures	Freestanding: \$0 copay Outpatient Hospital: \$50 copay	Freestanding: \$0 copay Outpatient Hospital: \$50 copay	Freestanding: \$0 copay Outpatient Hospital: \$0 copay
Diagnostic Outpatient Procedures/Tests	Freestanding: \$0 copay Outpatient Hospital: \$25 copay	Freestanding: \$0 copay Outpatient Hospital: \$25 copay	Freestanding: \$0 copay Outpatient Hospital: \$0 copay
X-rays	Freestanding: \$0 copay Outpatient Hospital: \$25 copay	Freestanding: \$0 copay Outpatient Hospital: \$25 copay	Freestanding: \$0 copay Outpatient Hospital: \$0 copay
Outpatient Lab	\$0 copay	\$0 copay	\$0 copay
\$50 Monthly Cash Card	N/A	N/A	Covered
Simply Flex Card(Hearing/Vision/Dental)	\$1000	\$1000	N/A



2022 Plan Highlights: Polk

	Simply More (HMO) H5471 071	Simply Level (HMO SNP) H5471 070	Simply Complete (HMO SNP) H5471 066
Service Area	Polk	Polk	Polk
Preventive Dental Copay	\$0 copay	\$0 copay	\$0 copay
Dental Plan Option	Option 2C	Option 2C	Option 1B
Preventive Dental (Routine) Exams/Cleanings/ Bitewing Films/Panoramic Film	2 / 2 / 2 / 1 (per year)	2 / 2 / 2 / 1 (per year)	2 / 2 / 2 / 1 (per year)
Amalgam or Resin Fillings	2 per year	2 per year	2 per year
Crowns	2 per year	2 per year	2 per year
Implants	2 per year (Limit to 1 tooth every 5 years)	2 per year (Limit to 1 tooth every 5 years)	2 per year (Limit to 1 tooth every 5 years)
Root Canals	1 per year	1 per year	1 per year
Simple or Surgical Extractions	Up to 6 (per year) Includes Analgesia	Up to 6 (per year) Includes Analgesia	Unlimited Includes Analgesia
Dentures	1 Complete or Partial (every five years) 1 Adjustment/Reline (per year)	1 Complete or Partial (every five years) 1 Adjustment/Reline (per year)	1 Complete or Partial (every five years) 1 Adjustment/Reline (per year)
Periodontal Scaling	1 per quadrant every 3 years	1 per quadrant every 3 years	1 per quadrant every 3 years

2022 Plan Highlights: Polk

	Simply More (HMO) H5471 071	Simply Level (HMO SNP) H5471 070	Simply Complete (HMO SNP) H5471 066
Service Area	Polk	Polk	Polk
Emergency / Urgent Care	\$40 copay	\$25 copay	\$0 copay
Worldwide Coverage	\$100,000 coverage per year	\$100,000 coverage per year	\$100,000 coverage per year
Routine Eye Exams	\$0 copay	\$0 copay	\$0 copay
Routine Eye Wear	\$400 Hardware Allowance	\$400 Hardware Allowance	\$400 Hardware Allowance
Routine Hearing Exams	\$0 copay	\$0 copay	\$0 copay
Hearing Aids	\$2,000 / Per Year	\$3,000 / Per Year	\$2,000 / Per Year
OTC Benefit	\$75 Monthly	\$57 Monthly	\$90 Monthly
Acupuncture/Podiatry/Chiropractic	\$0 copay for 12 visits per year	\$0 copay for 12 visits per year	\$0 copay for 12 visits per year
Transportation Benefit	24 One-Way	24 One-Way	Unlimited
Fitness	Covered (SilverSneakers®)	Covered (SilverSneakers®)	Covered (SilverSneakers®)
In-Home Support (PAPA)	30 hours annually	30 hours annually	30 hours annually
PERS (Emergency Response)	Covered	Covered	Covered



2022 Plan Highlights: Polk

Simply Extra(HMO) H5471 106	
Service Area	Polk
Monthly Premium	\$0
Part B Premium Rebate	\$115
Max Out-of-Pocket	\$3,450
Primary Care Physician	\$0 copay
Specialist	\$25 copay
Inpatient Hospital	\$200 (Days 1-5) copay
Part D ICL / Part D TrOOP	\$4,430 / \$7,050
Rx Copays (standard cost shares) T1 / T2 / T3 / T4 / T5	\$5 / \$20 / \$47 / \$100 / 31% Mail Order Tier 1&2 \$0 Copay
Erectile Dysfunction Drugs	Covered



2022 Plan Highlights: Polk

Simply Extra (HMO) H5471 106	
Service Area	Polk
Skilled Nursing Facility	\$0 copay (1-20) \$60 copay (21-100)
Outpatient Surgery Hospital	\$200 copay
Ambulatory Surgical Center	\$75 copay
Emergency Room	\$120 Waived if Admitted
Ambulance	\$250 copay Waived if admitted
Urgent Care	\$25 copay
Diagnostic Outpatient Radiologic Procedures	Freestanding: \$25 copay OP Hospital: \$200 copay
Diagnostic Outpatient Procedures/Tests	Freestanding: \$25 copay OP Hospital: \$200 copay
X-rays	Freestanding: \$0 copay OP Hospital: \$200 copay
Outpatient Lab	\$0 copay
Acupuncture	\$0 copay for 12 visits per year
LiveHealth Online	Covered



2022 Plan Highlights: Polk

Simply Extra (HMO) H5471 106	
Service Area	Polk
Emergency / Urgent Care Worldwide Coverage	\$120 copay \$100,000 coverage per year
Routine Eye Exams	\$0 copay
Routine Eye Wear	\$225 Hardware Allowance
Routine Hearing Exams	\$25 copay
Hearing Aids	\$1000 / Per Year
Transportation Benefit	12- one way
OTC Benefit	\$30 Monthly
Fitness	Covered (SilverSneakers®)
Nurse Help Line	Covered
Simply Aide	N/A



2022 Plan Highlights: Polk

Simply Extra (HMO) H5471 106	
Service Area	Polk
Preventive Dental Copay	\$0 copay
Dental Plan Option	Option 3
Comprehensive Dental Allowance	\$1000
Preventive Dental (Routine) Exams/Cleanings/ Panoramic Film	2 / 2 / 2 / 1 (per year)
Amalgam or Resin Fillings	N/A
Simple or Surgical Extractions	N/A
Dentures	N/A





Hernando, Hillsborough, Pasco & Pinellas County Benefits



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply More (HMO) H5471 078	Simply Level (HMO SNP) H5471 075
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Monthly Premium	\$0	\$0
Max Out-of-Pocket	\$3,450	\$3,450
Primary Care Physician	\$0 copay	\$0 copay
Specialist	\$5 copay	\$10 copay
Inpatient Hospital	\$50 copay (Days 1-8)	\$50 copay (Days 1-8)
Part D ICL / Part D TrOOP	\$4,430 / \$7,050	\$4,430 / \$7,050
Rx Copays (Standard Cost Shares) T1 / T2 / T3 / T4 / T5	\$0 / \$0 / \$35 / \$75 / 33%	\$0 / \$0 / \$30 / \$75 / 33%
Erectile Dysfunction Drugs	Covered/QL 6	Covered/QL 6
Rx Deductible	\$0	\$0



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply More (HMO) H5471 078	Simply Level (HMO SNP) H5471 075
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Skilled Nursing Facility	\$0 copay days 1-20 \$40 copay days 21-100	\$0 copay days 1-20 \$40 copay days 21-100
Outpatient Surgery Hospital	\$100 copay	\$100 copay
Ambulatory Surgical Center	\$0 copay	\$0 copay
Emergency Room	\$75 copay Waived if Admitted	\$75 copay Waived if Admitted
Ambulance	\$200 copay Waived if Admitted	\$150 copay Waived if Admitted
Urgent Care	\$0 copay	\$0 copay
Diagnostic Outpatient Radiologic Procedures	Freestanding: \$0 copay OP Hospital: \$100 copay	Freestanding: \$0 copay OP Hospital: \$100 copay
Diagnostic Outpatient Procedures/Tests	Freestanding: \$0 copay OP Hospital: \$100 copay	Freestanding: \$0 copay OP Hospital: \$100 copay
X-rays	Freestanding: \$0 copay OP Hospital: \$100 copay	Freestanding: \$0 copay OP Hospital: \$100 copay
Outpatient Lab	\$0 copay	\$0 copay
Acupuncture/Podiatry/Chiropractic	\$0 copay for 12 visits per year	\$0 copay for 12 visits per year
PERS (Emergency Response)	Covered	Covered



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply More (HMO) H5471 078	Simply Level (HMO SNP) H5471 075
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Emergency / Urgent Care Worldwide Coverage	\$75 copay \$100,000 coverage per year	\$75 copay \$100,000 coverage per year
Routine Eye Exams	\$0 copay	\$0 copay
Routine Eye Wear	\$400 Hardware Allowance	\$300 Hardware Allowance
Routine Hearing Exams	\$0 copay	\$0 copay
Hearing Aids	\$2,000 Per Year	\$2,000 Per Year
OTC Benefit	\$100 Monthly	\$75 Monthly
Transportation Benefit	24 One-Way	24 One-Way
Simply Flex Card(Hearing/Vision/Dental)	\$1000	\$1000
In-Home Support (PAPA)	30 hours annually	30 hours annually



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply More (HMO) H5471 078	Simply Level (HMO SNP) H5471 075
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Preventive Dental Copay	\$0 copay	\$0 copay
Dental Plan Option	Option 2C	Option 2C
Preventive Dental (Routine) Exams/Cleanings/ Bitewing Films/Panoramic Film	2 / 2 / 2 / 1 (per year)	2 / 2 / 2 / 1 (per year)
Amalgam or Resin Fillings	2 (per year)	2 (per year)
Crowns	2 Crowns Every Year	2 Crowns Every Year
Implants	2 Implants Every Year (Limit to 1 tooth every 5 years)	2 Implants Every Year (Limit to 1 tooth every 5 years)
Root Canal	1 Root Canal Every Year	1 Root Canal Every Year
Simple or Surgical Extractions	Up to 6 (per year) Includes Analgesia	Up to 6 (per year) Includes Analgesia
Periodontal Scaling	1 per quadrant every 3 years	1 per quadrant every 3 years
Dentures	1 Complete or Partial (every five years) 1 Adjustment/Reline (per year)	1 Complete or Partial (every five years) 1 Adjustment/Reline (per year)



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply Complete (HMO SNP) H5471 082	Simply Extra (HMO) H5471 108
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Monthly Premium	\$0	\$0 Part B Rebate \$125
Max Out-of-Pocket	\$500	\$3,450
Primary Care Physician	\$0 copay	\$0 copay
Specialist	\$0 copay	\$20 copay
Inpatient Hospital	\$0 copay	\$175 copay (Days 1-6)
Part D ICL / Part D TrOOP	\$4,430 / \$7,050	\$4,430 / \$7,050
Rx Copays (Standard Cost Shares) T1 / T2 / T3 / T4 / T5 / T6	\$0/ \$0/ \$0/ \$0/ \$0	\$0 / \$10 / \$47/ \$100 / 33% Mail Order Tier 1 & 2 \$0 Copay
Erectile Dysfunction Drugs	Covered	Covered
Rx Deductible	\$0	\$0



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply Complete (HMO SNP) H5471 082	Simply Extra (HMO) H5471 108
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Skilled Nursing Facility	\$0 copay	\$0 copay days 1-20 \$150 copay days 21-100
Outpatient Surgery Hospital	\$0 copay	\$175 copay
Ambulatory Surgical Center	\$0 copay	\$75 copay
Emergency Room	\$0 copay	\$120 copay Waived if Admitted
Ambulance	\$0 copay	\$225 copay Waived if Admitted
Urgent Care	\$0 copay	\$25 copay
Diagnostic Outpatient Radiologic Procedures	\$0 copay	Freestanding: \$0 copay OP Hospital: \$100 copay
Diagnostic Outpatient Procedures/Tests	\$0 copay	Freestanding: \$0 copay OP Hospital: \$100 copay
X-rays	\$0 copay	Freestanding: \$0 copay OP Hospital: \$100 copay
Outpatient Lab	\$0 copay	\$0 copay
Acupuncture	\$0 copay for 12 visits per year	\$0 copay for 12 visits per year
LiveHealth Online	Covered	Covered



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply Complete (HMO SNP) H5471 082	Simply Extra (HMO) H5471 108
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Emergency / Urgent Care Worldwide Coverage	\$0 copay \$100,000 coverage per year	\$120 copay \$100,000 coverage per year
Routine Eye Exams	\$0 copay	\$0 copay
Routine Eye Wear	\$400 Hardware Allowance	\$225 Hardware Allowance
Routine Hearing Exams	\$0 copay	\$0 copay
Hearing Aids	\$2,000 Per Year	\$1,000 Per Year
OTC Benefit	\$100 Monthly	\$50 Monthly
Transportation Benefit	Unlimited	12 One-Way
Fitness	Covered (SilverSneakers®)	Covered (SilverSneakers®)
Meals	10 Post Discharge Meals	10 Post Discharge Meals
\$50 Monthly Cash Card	Covered	N/A
In-Home Support (PAPA)	30 hours Annually	N/A



2022 Plan Highlights: Hernando, Hillsborough, Pasco, Pinellas

	Simply Complete (HMO SNP) H5471 082	Simply Extra (HMO) H5471 108
Service Area	Hernando, Hillsborough, Pasco, Pinellas	Hernando, Hillsborough, Pasco, Pinellas
Preventive Dental Copay	\$0 copay	\$0 copay
Dental Plan Option	Option 1B	Option 2C
Preventive Dental (Routine) Exams/Cleanings/ Bitewing Films/Panoramic Film	2 / 2 / 2 / 1 (per year)	2 / 2 / 2 / 1 (per year)
Amalgam or Resin Fillings	2 (per year)	Not Covered
Crowns	2 Crowns Every Year	Not Covered
Implants	2 Implants Every Year (Limit to 1 tooth every 5 years)	Not Covered
Root Canal	1 Root Canal Every Year	Not Covered
Simple or Surgical Extractions	Up to 6 (per year) Includes Analgesia	Not Covered
Periodontal Scaling	1 per quadrant every 3 years	Not Covered
Dentures	1 Complete or Partial (every five years) 1 Adjustment/Reline (per year)	Not Covered



2022 CMS Part D Benefit Parameters

Parameter	2021	2022
Deductible	\$445	\$480
Initial Coverage Limit (member & plan pay)	\$4,130	\$4,430
Out of Pocket Threshold (member pay)	\$6,550	\$7,050
Minimum Cost sharing in Catastrophic Coverage		
Generic/Preferred Multi-Source Drugs Copay	\$3.70	\$3.95
All Other Drugs Copay	\$9.20	\$9.85

Level	2021			2022		
	Max Deductible Amount	ICL/GAP Copays	Catastrophic Copays	Max Deductible Amount	ICL/GAP Copays	Catastrophic Copays
LIS Level 1	N/A	\$3.70/\$9.20	\$0	N/A	\$3.95/\$9.85	\$0
LIS Level 2	N/A	\$1.30/\$4.00	\$0	N/A	\$1.35/\$4.00	\$0
LIS Level 3	N/A	\$0	\$0	N/A	\$0	\$0
LIS Level 4	\$92	15%	\$3.70/\$9.20	\$99	15%	\$3.95/\$9.85
Gap Coverage: Member pays 25% for Generics, 25% for Brands in Gap.						

The SilverSneakers Program



A fitness benefit with access to over **15,000 fitness locations nationwide**



Social connections through events such as shared meals, holiday celebrations, and class socials



The ability to enroll at multiple locations at any time - **reciprocity**



Guidance from **dedicated fitness staff**



Signature SilverSneakers **classes designed for all fitness levels** and led by certified instructors



Online resources (fitness location directory, articles, videos, and more)



The Simply Member Rewards Program

Simply Healthcare is offering members of their plans the ability to participate in an incentive program to earn up to **\$80** per year! *All Simply plan members are eligible for the Rewards Program.*

The goal of the program is to encourage members to obtain important screenings and preventive services.

Examples to obtain the rewards include:

- Completing a Health Risk Assessment (HRA)
- Visiting with their PCP for the annual wellness visit
- Receiving a Flu shot during Flu season
- Colorectal Exam





2022 Enrollment Kits & Application Submission



Every Kit Contains:

1. One Enrollment Booklet

1. Summary of Benefits
2. Star Ratings
3. Checklist
4. Alphabetized Drug List
5. Scope of Appointment
6. Enrollment Form
7. Enrollment Receipt

2. OTC Catalog

3. DentaQuest Brochure



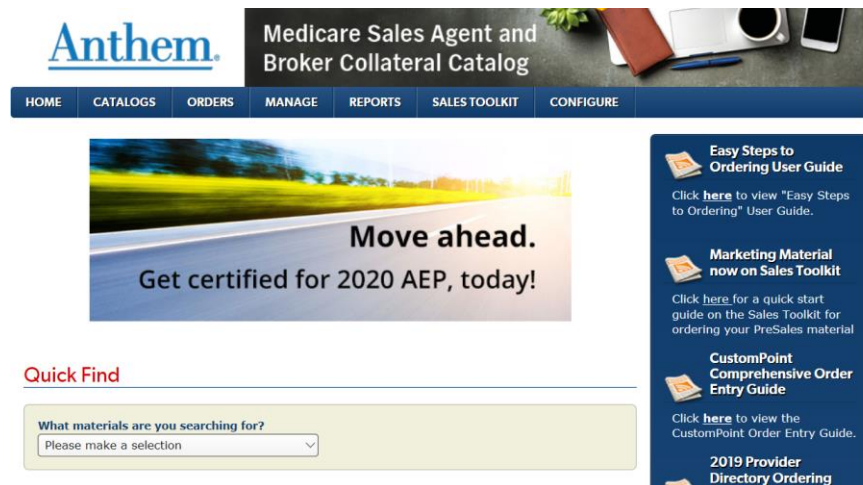
All packed in a labeled tote bag



How do I order?

CustomPoint Website

- Used to order Enrollment Kits, formularies or provider directories
- Use the “Quick Find” tool located right on the home page
- For support, contact: MedicareAgentSupport@anthem.com



Available on Through Custom Point

¡Disfrute
de primas
mensuales tan
bajas como

\$0!



Descubra la cobertura que espera a una tarifa que usted puede pagar.

Con pagos mensuales tan bajos como \$0, nuestros planes Medicare Advantage HMO de Simply Healthcare le dan más por menos. Recibirá acceso a cobertura de calidad a un precio que le encantará. Esta es una opción ideal para aquellas personas que desean tener acceso a cuidado de calidad y a un plan que proporciona valor real. Asista a una reunión informativa y aprenda acerca de las opciones de plan de HMO de \$0.

- Exámenes anuales de la visión, dentales y auditivos GRATUITOS
- Hasta \$1,500 para sus prótesis auditivas cada año
- Medicamentos recetados a \$0 para mantener bajos los costos de su bolsillo
- Acceso mensual GRATUITO al programa de acondicionamiento físico SilverSneakers®



FirstName LastName
XYZ Insurance Co.
un(a) agente de seguro autorizado(a)
certificado(a) para Simply en Florida
Número de licencia: LA - 1156778
1-234-567-8901, ext. 120
TTY: 711
8 a.m. a 8 p.m., los 5 días
de la semana
www.samplewebsite.com

¡Reunámonos!
Encontraremos el
plan que sea adecuado
para usted.



Ann Arbor | Main Street Senior
Center
12356 Main Street, Suite 111
1/1 - 1:10
1/2 - 1:20
1/3 - 1:30

Ann Arbor | Main Street Senior
Center
12356 Main Street, Suite 111
2/1 - 2:10
2/2 - 2:20
2/3 - 2:30

Ann Arbor | Main Street Senior
Center
12356 Main Street, Suite 111
3/1 - 3:10
3/2 - 3:20
3/3 - 3:30

A Medicare plan for those living with Diabetes



We offer specialized plans that focus on the treatment of Diabetes. These plans give you a dedicated Simply Healthcare support team, plus extras, like:

- \$0 MONTHLY PLAN PREMIUM**
- \$0 COPAY FOR PRIMARY CARE VISITS**
- \$0 COPAY FOR SPECIALIST VISITS**
- HEARING BENEFITS**
- DENTAL BENEFITS**
- VISION BENEFITS**
- PODIATRY**
- OVER-THE-COUNTER HEALTH ITEMS**
- DIABETIC SUPPLIES**
- TRANSPORTATION**
- SILVERSNEAKERS®**
- DRUG COVERAGE**



FirstName LastName
XYZ Insurance Co.
an authorized licensed insurance agent for
Simply in Florida
License number: LA - 1156778
1-234-567-8901, ext. 120 TTY: 711
8 a.m. to 8 p.m., 5 days a week
www.samplewebsite.com

Let's talk! We'll find the
plan that's right for you.



Submitting Applications

Paper applications are currently submitted by/via your FMO.

Agent would follow their FMO process for submissions.

Applications must be submitted to your FMO with-in 24 hours of sign date.

SOA needs to be included with application.

If there is any issue submitting an application you may contact:

BrokerSupport@SimplyHealthCarePlans.com

We have now transitioned into electronic submission allowing for *both* options.

Electronic Submission would be through “mProducer.”



mProducer

A broker will need a valid Broker Portal Profile to access mProducer.

How to Access:

www.anthem.com > Producer Tab > Producer Overview > Tools for Producers > Broker Portal > mProducer

Broker Portal URL:

<https://brokerportal.anthem.com/apps/ptb/login> > mProducer

mProducer direct URL:

<https://mProducer.anthem.com>



mProducer cont'd

- **Mobile optimized**
- **Front end validation to reduce backend processing**
- **Capture electronic SOA**
- **Create appointments/appointment log**
- **Access to Plan Documents**
- **Access to Helpful Tools – Online Store**
- **Links to “Custom Point” & Medicare Annual Certification**





2022 Compensation

Compensation

2022 Personal Producing Agent Commission Schedule Effective January 1, 2022 through December 31, 2022

This schedule is applicable to Medicare Advantage (MA), Medicare Advantage Prescription Drug (MA-PD), and plans that are offered by Simply Healthcare Plans and sold in Florida.

Product (where available)	Commission Initial Year New Medicare Enrollee	Commission Year 1 Existing Medicare Enrollee	Renewal Commission Years 2 +
Simply Complete (HMO D-SNP)	\$573	\$287	\$287
Simply Extra (HMO)	\$573	\$287	\$287
Simply Level (HMO C-SNP)	\$573	\$287	\$287
Simply More (HMO)	\$573	\$287	\$287

For commission related questions on the above products, please email BrokerSupport@simplyhealthcareplans.com



Compensation Cont'd

Should you have a question related to compensations you can always reach out to us at:

BrokerSupport@Simplyhealthcareplans.com

Please make sure to use the “Commission Audit Template” given to your respective FMO. *Your FMO can provide this to you.*

Direct Pay Opt-In Period Ends September 1st, 2021. Agents should confirm with their FMO if they will be paid directly by Anthem or through/by the FMO.





Member & Agent Support

Important Support Lines

These are the support lines/numbers you can call for varying situations/circumstances.

- **Medicare Member Services**: Care related concerns.

(Member should be on the phone line when calling this number)

877.577.0115

877.577.0114 (fax)

- **Broker Agent Helpline**: Assist agent with items such as eligibility verification or recorded SOA.

877.577.0212



Important Sites

Producer Toolbox (Broker Portal)

This is your go-to site as a Simply broker. This is where you can find your book of business, order member ID cards, lookup member status, locate various forms.

*You need to register with the SAME email used when contracting with Simply Healthcare Plans.

<https://brokerportal.anthem.com/ehb/web/bkr/acc/login.htm>

Custom Point

This is where you would order all of your Enrollment Kits, OTC Catalogs, Dental Benefits, Provider Directories, C-SNP Pre-Qualification forms, Plan Highlights, etc. All available in Spanish, English, Creole.

<https://custompoint.rrd.com/xs2/prelogin?CMPID=1064&&qwerty=18072109>

**** You would receive an email from Anthem when RTS giving you credentials in order to register for Custom Point. If you need assistance you can contact:**

Email: MedicareSalesTraining@Anthem.com Phone: (800) 633-4368



Broker Training Manual

- **We have developed a Broker Training Manual for your convenience and reference which is inclusive of all Simply Healthcare Broker Agent process and system instructions.**
- **Your respective FMO has been provided a copy of the current Broker Training Manual. Please refer to your FMO for a copy.**
- **Should you need a copy of the Broker Training Manual please inquire to your FMO and/or email BrokerSupport@SimplyHealthCarePlans.com**





THANK YOU!

