



**ADVANCED MARKETS**

# Single Premium Med Supp

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## Have you heard about the Single Premium Medicare Supplement?

Instead of risking the possibility of missing future premium payments, a single premium can eliminate the risk of lapsing coverage in the latter years when your clients may need their coverage the most.

To better understand this concept, let's assume we have a female, age 65, with an **additional 50k to help pay for future health costs**. Using an annuity, the \$50k generates a **guaranteed annual \$2,400 lifetime income** to cover her new Medicare Supplement Plan F premiums. **The income also increases each year** interest is earned for the lifetime of the contract providing additional disposable income.

**Not only does this guarantee she can pay her premiums for life**, but any remaining balance in the account is always available to her beneficiaries.

Given the scenario, **first year commission to the agent is \$3,593** with a \$343 lifetime annual renewal.

Questions about Single Premium Med Supp? **contact your PIMSCO marketer.**