



# DISABILITY FACT FINDER

## CLIENT PROFILE

To most effectively help find coverage options, we need to gather as much information as possible. Once completed, we will review all the information provided and begin formulating the most suitable recommendations available.

Date: \_\_\_\_\_

Name: \_\_\_\_\_ DOB: \_\_\_\_\_ State: \_\_\_\_\_  Male  Female

Medical History: \_\_\_\_\_

Company:  Business Owner/Self Employed  C corp Total Employees? \_\_\_\_\_ Years in Business? \_\_\_\_\_

Government Employee:  Yes  No Branch:  Federal  State  County  City Years in Business? \_\_\_\_\_

Gross Annual Income (W-2): \_\_\_\_\_ - **OR** - Net Annual Income (Self Employed) \_\_\_\_\_

Occupation: \_\_\_\_\_ Work at Home?  Yes  No % of Time: \_\_\_\_\_

Occupational Duties: \_\_\_\_\_

Group LTD in Force?  Yes  No Monthly Benefit: \_\_\_\_\_  60%  67%

Individual Coverage in Force?  Yes  No Carrier? \_\_\_\_\_ Monthly Benefit: \_\_\_\_\_

Is this a Replacement?  Yes  No If yes, which policy?  Group LTD  Individual Coverage

Who Will Pay the Premium?  Employer  Employee Requested Monthly Benefit: \_\_\_\_\_

Elimination Period:  30 days  60 days  90 days  180 days  365 days

Benefit Period:  2yrs  5yrs  To age 65  66/67

Riders:  SSIB \_\_\_\_\_  Residual Benefits  COLA  Non-cancelable  ROP  Own-Occ  CAT \_\_\_\_\_

Future Purchase Option  Automatic Increase Benefit (AIB)

Critical Illness Amount: \_\_\_\_\_