



EMPIRE BONUS PROGRAM

What kind of Empire will you build?

It's simple. Each Bonus requires a minimum Issued Target Life Insurance Premium or Paid Fixed Index Annuity Premium.*



800-329-5799

*Certain Restrictions apply. Contact your PIMSCO Marketing Rep for details.
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No Receipts for Marketing Reimbursement?

....Don't worry – No Receipts, No Invoices – No Problem!

Target Life Premium	Fixed Index Annuity Premium	Bonus	Cumulative Bonus
\$ 50,000	\$ 500,000	\$ 1,000	\$ 1,000
\$ 100,000	\$ 1,000,000	\$ 1,000	\$ 2,000
\$ 150,000	\$ 1,500,000	\$ 1,000	\$ 3,000
\$ 200,000	\$ 2,000,000	\$ 1,000	\$ 4,000
\$ 250,000	\$ 2,500,000	\$ 1,000	\$ 5,000
\$ 300,000	\$ 3,000,000	\$ 1,000	\$ 6,000
\$ 350,000	\$ 3,500,000	\$ 1,000	\$ 7,000
\$ 400,000	\$ 4,000,000	\$ 1,000	\$ 8,000
\$ 450,000	\$ 4,500,000	\$ 1,500	\$ 9,500
\$ 500,000	\$ 5,000,000	\$ 1,500	\$ 11,000
\$ 550,000	\$ 5,500,000	\$ 1,500	\$ 12,500
\$ 600,000	\$ 6,000,000	\$ 1,500	\$ 14,000
\$ 650,000	\$ 6,500,000	\$ 2,000	\$ 16,000
\$ 700,000	\$ 7,000,000	\$ 2,000	\$ 18,000
\$ 750,000	\$ 7,500,000	\$ 2,000	\$ 20,000
\$ 800,000	\$ 8,000,000	\$ 2,000	\$ 22,000
\$ 850,000	\$ 8,500,000	\$ 2,500	\$ 24,500
\$ 900,000	\$ 9,000,000	\$ 2,500	\$ 27,000
\$ 950,000	\$ 9,500,000	\$ 2,500	\$ 29,500
\$ 1,000,000	\$ 10,000,000	\$ 2,500	\$ 32,000

Contact your Marketing Support Rep for additional information: 800-329-5799

Please note that PIMSCO, Inc., its affiliated companies, and their representatives do not give legal or Social Security advice. Encourage your clients to consult their attorney or the Social Security Administration via their local office or online at www.ssa.gov regarding their particular situation.

PIMSCO is not affiliated with or endorsed by the U.S. Government or any governmental agency.

Various state insurance regulations, as well as other state regulators prohibit the “gifting” of items, or inducements, which may include entertainment expenses, marketing or other activities by financial professionals in excess of a certain dollar value with some of those limits being as low as an annual aggregate value of zero dollars.

Be sure to check with your state’s requirements to ensure that you are complying with your specific state’s requirements and guidelines.

Registered representative participation is subject to Broker/Dealer approval.

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- ✓ You must be contracted at GA level direct to PIMSCO.
 - ✓ Allianz PreferredSM Production not included in any part of PIMSCO’s Empire Rewards Program.
 - ✓ NY Production does not qualify for the Empire Rewards Program.
 - ✓ SPIA premium does not qualify for the Empire Rewards Program.
 - ✓ Guaranteed Rate Annuities (MYG's) premium will not qualify for the Empire Rewards Program.
 - ✓ Great American ‘Secure American’ product *over Age 70* will not qualify for the Empire Rewards Program.
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- ✓ Only first-year fully commissionable premium qualifies for this Empire Rewards Program.
 - ✓ You are not eligible for the Empire Rewards Program while you have a Letter of Intent to Transfer In/Out from PIMSCO.
 - ✓ You must be a PIMSCO Agent in good standing to qualify for any part of Reward or Reimbursement Programs.

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- ✓ You are not eligible for the Empire Rewards Program if your Broker/Dealer is not part of a Master Agreement with Allianz Life Insurance Company of North America.
 - ✓ Empire Rewards Program does not apply to Variable Annuity production.
 - ✓ PIMSCO reserves the right to modify or rescind these offers without notice.
 - ✓ The Empire Rewards Program is non-negotiable for any dollar value.
 - ✓ The Empire Rewards Program is non-transferrable to any other person or agent.
 - ✓ PIMSCO employees are not eligible for incentive rewards or promotions.
 - ✓ Production requirements may apply.
 - ✓ Incentive rewards received are considered compensation which will be reported on form 1099-MISC for income tax purposes.
 - ✓ Other exclusions may apply.

Call your Sales Support Rep for more details!

800-329-5799

Marketing@PIMSCO.com

www.PIMSCO.com